

## Onsite Prosci® Workshop: *Fundamentals of Change*

The number one contributor to large-scale project success is managing the people side of change. Since 2002, Highlands Consulting has helped our clients follow a structured approach to organizational change management, resulting in faster adoption, higher return on investment, and improved customer service.

### Focused on Project Team Results

The Prosci *Fundamentals of Change* Workshop introduces the fundamental concepts of change management to senior leadership. The half-day program creates awareness of and desire for change management, helping participants:

- Establish a shared definition of change management and how it impacts organizational outcomes
- Understand the research and best practices around change management
- Understand the factors that drive change management return on investment (ROI)
- Understand the interconnection between change leadership, change management, and project management outcomes
- Develop an awareness of the three phases of organizational change
- Understand and apply the Prosci ADKAR® Model for individual change
- Identify resistance to change and understand tactics to address resistance

### Interactive Discussion Style

Participants will contribute to numerous discussions, activities, and break-out sessions regarding real-life changes happening within their organization.

### Intended Audience

This workshop is intended for senior leaders and key stakeholders evaluating the impact and potential benefit of change management. Highlands Consulting offers this Prosci workshop at your office location based upon your project team's unique needs and roles.



## About Highlands Consulting

The Highlands Consulting Group provides management consulting services to help our clients manage change. We were an early adopter of the Prosci methodology in 2007, after which we were selected to be one of only five Authorized Training Providers (ATPs) in the nation. In addition to our Certified Prosci Instructors, all our consultants are Certified Prosci Practitioners and average 11 years of experience. Highlands Consulting offers the full complement of organizational change management consulting and training services to public and private sector clients.

## About Prosci, Inc.

Prosci, Inc. is the world leader in change management research and methodology development. Their research has included nine benchmarking studies over 19 years, resulting in best practices from more than 4500 change management practitioners worldwide. The Prosci Methodology is considered the de facto standard by many Fortune 100 companies and some of the nation's largest government organizations.

## Contact Us

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