

Onsite Prosci® Training: *Fundamentals of Change*

The number one contributor to large-scale project success is managing the people side of change.

Highlands Consulting offers a half-day program for senior leaders and key stakeholders evaluating the impact and potential benefit of change management. This course creates awareness of and desire for change management to improve organizational outcomes.

Program Objectives

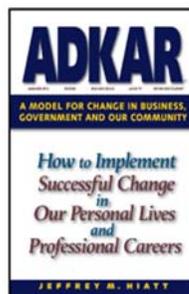
The program is highly interactive, where students participate in discussions and activities regarding real-life changes happening within their organization.

Students will:

- Establish a shared definition of change management and how it impacts organizational outcomes
- Review research and best practices around change management
- Identify the factors that drive change management return on investment (ROI)
- Discover the connection between change leadership, change management, and project management outcomes
- Develop an awareness of the three phases of organizational change
- Discuss and apply the Prosci ADKAR® Model for individual change
- Identify resistance to change and practice tactics to address resistance

Program Materials

- Program Workbook, Assessments and Handouts
- ADKAR: A Model for Change in Business, Government and our Community
- Change Management Best Practices Summary



About Highlands Consulting

Since 2002, Highlands Consulting has helped our clients follow a structured approach to organizational change management, resulting in faster adoption, higher return on investment, and improved customer service. We successfully applied the Prosci methodology to a \$500 million project in 2007, and in 2010 were selected to be **one of only four Authorized Training Providers (ATPs) in the nation.**

Highlands Consulting offers the full complement of organizational change management consulting and training services to public and private sector clients.



About Prosci

Prosci, Inc. is the world leader in change management research and methodology development. Their research has included ten benchmarking studies over 20 years, resulting in best practices from more than 6,000 change management practitioners worldwide. Prosci's tools and methodology are used by 80% of the Fortune 100 companies and many of the nation's largest government organizations.

Contact Us

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