

## Onsite Prosci® Training: Sponsor Briefing

*The number one contributor to large-scale project success is managing the people side of change.*

Highlands Consulting offers a half-day program to give executives and senior leaders the knowledge and ability to lead change and strategically position projects for success.

### Program Objectives

The program is highly interactive, where students participate in discussions, and activities regarding real-life changes happening within their organization. Students will:

- Connect effective change management to improved organizational results
- Clarify the role of senior leaders as sponsors in times of change
- Evaluate their current change portfolio to identify project risk
- Assess their own level of competency in sponsoring and leading strategic changes
- Learn how to position themselves and their projects for strategic success
- Learn tactics for becoming a more active and visible sponsor
- Explore best practices research on the connection between sponsorship, the people side of change, and achieving organizational results
- Understand how to ensure adequate resourcing for change management at the initiative and project level



### Program Materials

- Program Workbook, Assessments and Handouts
- Best Practices in Change Management (compendium)
- Change Management: The People Side of Change
- ADKAR: A Model for Change in Business, Government and Our Community
- Executive Summary of Change Management



## About Highlands Consulting

Since 2002, Highlands Consulting has helped our clients follow a structured approach to organizational change management, resulting in faster adoption, higher return on investment, and improved customer service. We successfully applied the Prosci methodology to a \$500 million project in 2007, and in 2010 were selected to be **one of only four Authorized Training Providers (ATPs) in the nation.** Highlands Consulting offers the full complement of organizational change management consulting and training services to public and private sector clients.



## About Prosci

Prosci, Inc. is the world leader in change management research and methodology development. Their research has included ten benchmarking studies over 20 years, resulting in best practices from more than 6,000 change management practitioners worldwide. Prosci's tools and methodology are used by 80% of the Fortune 100 companies and many of the nation's largest government organizations.

## Contact Us

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